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MARKET ANALYSIS - September 19, 2002

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Corn and soybean futures were under pressure all week, principally due to the fact that the tighter carryover and lower production numbers reported in the USDA report were not as bullish as traders hoped and so there was a large sell off. The good news is that despite this drop, basis for corn, wheat and beans spiked upward in our region, offsetting this price drop. The bad news is that the cause of this is much lower yields here. Corn is forecast at 33.2 million bushels (down 47% on the year), while beans are forecast to be at 10.6 million bushels (down 47 also). These reductions are much greater than nationwide reductions – hence the spike in prices here. Corn was the weakest item on the board toward the end of the week, with prices falling to their lowest level in two weeks. Interestingly two weeks ago we saw the funds buying up an enormous number of contracts and this week we saw a quantitatively equivalent sell off from the funds. These players are obviously driving the market. As suggested a couple of weeks ago – when funds buy up contracts, be concerned about a huge turnaround if government estimates don't hit their target! This week's export sales for corn looked well with totals, exceeding all pre-report estimates. If corn yield estimates continue to be bad, we could see a move higher soon. If not, expect the usual harvest slump in the market. Technical pressure was a big driver behind the soybean price plummet at the start of the week and when the funds started to liquidate (and there was no fresh news), there was little that could be done to slow things down. Some support did start to kick in later over the tight U.S. balance sheet and concerns over yields. Talk of China slowing exports from the U.S. was an issue on the floor mid week, but the rule would be implemented in December, so that is still a long way off. Like corn, soybeans enjoyed a decent week on the export front. This week, wheat overcame the huge downward spin we saw last week and exhibited some fairly impressive daily performances. The supply side problems in Canada have been known for quite a while but this still impacts the market. Technically the biggest feature on the trading floor relates to wheat bull spreading, whereby we see weakness (sell off's) in the new crop (July '03) and strength (buying) in the nearby contract. Why? Traders see an improvement in the winter planting outlook. Wheat exports did not buck the export trend this week with impressive numbers coming in there too.

BASIS TABLE

LOCATION	CORN CASH (Sep02)	N BASIS NEW (Dec02)	SOYBEA CASH (Sep02)	AN BASIS NEW(Nov02)	WHEAT BASIS CASH(Sep02) NEW(Jul03)				
Baltimore	n/a	n/a	-\$.19	-\$.19	n/a	n/a			
Western MD	+\$.35	n/a	-\$.13	n/a	-\$.25	n/a			
Central MD	+\$.20	+\$.12	-\$.19	-\$.22	+\$.22	-\$.12			
Southern MD	+\$.19	n/a	-\$.07	n/a	-\$.12	-\$.19			
Upper E. Sh	+\$.34	+\$.30	-\$.07	-\$.07	-\$.12	-\$.14			
Lower E. Sh	+\$.36	+\$.35	+\$.03	+\$.03	-\$.11	-\$.13			

WEEEKLY CROP WEATHER SUMMARY

MARYLAND AGRICULTURAL STATISTICS

Last week started out dry with some showers by week's end, giving Maryland farmers an average of 6.2 **days suitable for fieldwork**, which they took advantage of to advance harvesting activities. The drier part of the week allowed farmers to advance **corn** harvested for grain and silage. **Grain harvest** is 19 percent complete, 8 percent ahead of last year, and 6 percent ahead of the five year average. Corn **harvested for silage** is 80 percent complete, 26 percent ahead of last year, and 32 percent ahead of the average. Corn conditions are rated 1 percent excellent, 10 percent good, 15 percent fair, 27 percent poor, and 47 percent very poor. The dry conditions caused soil moisture levels to decline. **Topsoil** for Maryland is rated 1 percent surplus, 38 percent adequate, 42 percent short, and 19 percent very short. Eighteen percent of **subsoil** is rated in adequate supply, 45 percent short, and 37 percent very short.

CASH GRAINS - REG	CASH GRAINS - REGIONAL - (\$/bu) DEALERS AVERAGE CASH QUOTES									
Grade and Commodity		#2 Y Shelled Corn	#2 Yellow Soybeans		#2 Red Winter Wheat		#3 Barley			
Date	09/1	1 09/1	8 09/11	09/18	09/11	09/18	09/11	09/18		
Baltimore			5.81	5.45						
Western Md	2.92	3.02	5.67	5.51	3.80	3.70	1.55	1.30		
Central MD	3.01	1 2.8	7 5.56	5.45	3.82	4.17	1.50	1.50		
Southern MD	2.98	3 2.88	5.69	5.57	3.84	3.83		1.45		
Upper E. Sh	3.10	3.0	5.84	5.57	3.84	3.83				
Lower E. Sh	3.20	3.03	5.93	5.67	3.85	384	1.42	1.65		
Soybean Meal		Lower Ea	stern Shore	Deal	Dealer's Average Cash Qu			Quotes (\$/ton)		
Date		09/11	09/18		Date		/11	09/18		
48% Soybean Meal		225.00	220.00	44% Se	213	.00	208.00			

FORWARD CONTRACT PRICE-REGIONAL (\$/bu) For Harvest delivery Dealer's Avg Quote											
Grade and Commodity	#2 Y Shelled Corn		#2 Yellow Soybeans		#2 Red Who		#3 Barley				
Date	09/11	09/18	09/11	09/18	09/11	09/18	09/11	09/18			
Baltimore			5.61	5.45							
Western Md											
Central MD	3.01	2.80	5.56	5.42	3.85	3.38					
Southern MD	2.98		5.69		3.40	3.31					
Upper E Shore	3.11	2.98	5.72	5.57	3.45	3.36	1.60	1.60			
Lower E Shore	3.18	3.03	5.84	5.67	3.45	3.37	1.58	1.62			

	Corn		Soybeans		Wheat	Soybean Meal 1		
Dec	272.50	Nov	572.00	Dec	413.00	Oct	184.40	
Mr03	279.25	Ja03	576.00	Mr03	412.75	Dec	184.60	
May	282.25	Mar	577.00	May	392.50	Ja03	184.40	
Jul	281.75	May	575.25	Jul	360.75	Mar	183.80	
Sept	266.00	Jul	574.75	Sept	361.50	May	182.40	
Dec	254.25	Aug	567.50	Dec	367.50	Jul	182.10	

HAVAND	STD A W/ (@/a	()								
	STRAW (\$/cw d, PA - \$/ton -		6 2002 - 0	2 Loads -						
Alfalfa		imothy	0, 2002 - 7	Mixed	Straw	Orchards	grass	Ear Corn	Rye (bu)	
100.00-190		00-200.	00 6	0.00-165.00	80.00-110.00	67.00-15		95.00-105.00		
Westminster	r, MD - \$/bal	e - Sept	16, 2002 -							
Alfalfa		Timoth		Mixed	Grass		Grass - I		Straw	
1.70-4.6		2.60-4.0		1.70-3.20	1.25-3.0		10.00-2	5.00	.90-2.60	
POULTRY	(Grade A) - W	eek En			otiated Price, cen		4h A		Van Ana	
NY Wtd Avg	(Frvers)			<u>it Week</u> .08	<u>Week Ago</u> 48.50		onth Ago 49.30		Year Ago 57.87	
47.30ty Com				.69	56.41		55.51		61.97	
LAMBS - W	estminster, M	D - \$/cv	wt - Sept	17, 2002						
	100-120 lbs	70.00-		ood Ch 70-95 lt	os 75.00-85.0	0 SI	еер	,	20.00-25.00	
	122-138 lbs	62.00-		40-65 lt			w Bucks		35.00-49.00	
	MARKETS H				DIRECT MAR					
	Range (\$/cwt)		ass Basis	Sows (1-3)		11111100	_			
	m.	_	85 lb Hog	300-449 lbs		1&3	3 240-27	5 lbs 22.00-2	24.25	
Eastern Corn			8-42.39	10.00-17.77	1	100.	v _/	0000	·= ·	
owa, Minn			0-44.04	11.00-19.00	Millsboro, DE M	Market Ho	gs - \$/cwt	- Sept 17, 200	2 - \$23.00	
,	IGS - (\$/cwt) -									
	DE - Sept 16,				New Holland,	PA - Sent 1	8, 2002			
Head : 278	Trend:	None			Head: 489		light run c	of feeders shar	ply lower.	
Under 30	lbs 20.00	-50.00	50-59 lb	s 20.00-33.00			12% retur	ned to feed		
30-39		-70.00	60-69 lb	s 20.00-28.00				20-30 1	bs 4.00-12.00	
40-49		-35.00								
LIVE CATT (\$ cwt) - Sei	LE FUTURES - ot 18, 2002	Chicag	o Mercantil	e Exchange-	HOG FUTURES (\$ cwt) - Sept 1	S - Chicago l 18, 2002	Mercantile	Exchange -		
Oct	69.72		Apr	73.27	Oct		5.50	Apr	50.50	
Dec	72.32		Jun	69.02	Dec	37	.95	May	58.72	
Fb03	73.12		Aug	69.35	Feb03	44	.52	Jun	60.62	
STOCKER-	FEEDER CA	TTLE -	- (\$/cwt)							
	VA - Sept 16,				ter, MD - Sept 17					
Steers	300-400 lbs		.00-96.75	Steers			300-475 lt		0.00- 84.00	
	400-500 lbs		.00-86.50				500-700 lb		5.00- 74.00	
	500-600 lbs		.00-81.50				700-950 lt		2.00- 68.00	
	600-700 lbs		.00-76.50	Heifers			300-500 lt		0.00- 70.00	
	700-800 lbs		.00-72.00				500-700 lt		5.00- 67.00	
Heifers	300-400 lbs		60-85.50				700-900 ll		0.00- 55.00	
	400-500 lbs		50-75.00	Hols Bulls	#1		94-120 lb		0.00-129.00	
	500-600 lbs		.00-72.75		#2				0.00-110.00	
	600-700 lbs		.50-72.50		Plainer Calves				0.00- 80.00	
	700-800 lbs	69.	50-70.00	Hols Heife	rs #1	85-100 lbs			0.00-495.00	
		T 70	***		••••		65- 85 lt	os 15	0.00-300.00	
				Ending - Sept 21,		D1-:	/-		/-	
Bull, Holstei			95-125 lbs		-141.00	Plainer	n/a		n/a	
Heifers, Hols	s. ER CATTLE (80-135 lbs	200.00	-340.00	Plainer	n/a	ı	n/a	
	er, MD - Sept		02							
Fed Steers	,	10, 20	~ -		Fed Heifers					
H-ChPr		-1475 lb		5-67.00	HCh		1150-1400		.00-65.00	
Ch - 2 & 3	1100-	-1475 lb		0-65.00			1000-1150		.00-64.00	
LCh Select			59.00)-62.50	LCh			59	.00-60.00	
Cows Breakers			36.00	0-39.00	Veal Calves Good		80- 110) lhs 22	.00-45.00	
Lean				0-34.00	Good		00 - 110	105 32	.00-43.00	
Thin & Ligh	nt)-DOWN						
_		v Vintag	ge - Week l	Ending - Sept 21,	2002					
Steers, Choic	ce 2-3			1075-1430 lbs	63.25-67.00	.50 - 9	\$1 higher			
Heifers, Cho				1230-1340 lbs	62.00-64.50		stablished			
	ers 75-80 pct le	ean			38.25-45.00			arly; later .50		
Bulls, YG-1				1010-2075 lbs	46.75-59.00	Most	Mostly steady; instances \$1 higher			

For more information about this report, call 410-841-5740 or write:

80- 120 lbs

20.00-42.00

Steady to \$2 higher early; later \$4 - \$10 lower

Vealer, Standard & Good